

The Client

The client owns a premier stone and solid surface fabrication and installation facility in the United States. They specialize in the fabrication and installation of CaesarStone Quartz Surfaces, Zodiaq, Granite, Corian, Marble, and Tile. With two conveniently located facilities, and the capability they can meet the needs of even the largest stone fabrication project.

Business Need

- Need a scalable, high performing ERP and SCM application to manage current & future business
- Cut the unnecessary costs by various ways (Manage and utilize Inventory efficiently, Calculate and pay to the employee for the right effort, etc.)
- Reduce the cycle time by which serve more customers with the same effort
- Need a website to showcase companies capabilities to the customers

- Equip sales team with the right information at the right time using CRM online

Challenges

The key to success for an End-to-End business solution implementation effort is gaining a deep insight into the company's business processes, user experiences with the current information systems, training and being virtual team in making them succeed. Furthermore, meager technical expertise at the customer site has created more involvement and being in sync with the expectations.

SemanticSpace Solution

- The SemanticSpace packaged application solution involved in the implementation of ERP, SCM and proper training leading to streamlined business processes and cost savings
- Highly scalable and configurable workflow made their employees connected at the right time through workflow in-built communication and subsequently reduced the cycle time
- Management has complete visibility & auditability into the business with in-time approvals and decision making
- Seamless integration with third-party payroll systems leading to cost savings by paying what they supposed to pay
- Critical salary-related processes, such as the annual compensation review process, were automated and integrated with the third-party payroll systems and HR packaged solution
- Seamless integration with external systems (online CRM) they could equip the sales team as well keep the customer connected with their projects

Benefits

With SemanticSpace solution, the client achieved replacing legacy tool with an end-to-end, scalable and highly configurable packaged application through this implementation. This solution also enabled a paper-less organization by built in workflow engine for reactive and proactive communication, approvals, checklists at each stage and review comments. The SemanticSpace solution, delivered the following benefits:

- End-to-end visibility into complete business (Bid to Cash)
- Adherence to process established by the company and in-time communication to reduce the cycle time
- Number of PO's processed before and after the implementation has been doubled within a month
- Employee & organization productivity increased through Time efficiency and cost efficiency
- Better decision making through real time metrics